

Interview Reflection

Weekly Report 8

10/8 - 10/14

This prior week, my focus has been trained mainly upon reflecting upon what was truly learned from the interview, and how to repay the professionals for the time that they sacrificed.

The interview was a great opportunity for me to truly understand what is expected of a consultant and what skills are necessary to become a successful consultant. First, the interview clarified that the daily tasks of a consultant can vary from day to day, however, the tasks all share the common goal and priority, which is the needs of the client. Also, in order to become a competent consultant you must establish a connection with the client and know the people and the company's background so that you can make a personalized solution, which was new to me because it means that when finding a successful solution, it will be something that appeals to the nature of the client's company and employees. Next, the interview showed me that from a market standpoint consulting is secure, because there will always be companies that are having issues and need outside parties to help solve them, but job security can only be guaranteed based on the work and performance of mine. Furthermore, the interview made me understand the importance of presentation skills, which is that in order to prove to the client that my solution is successful I must be confident while speaking and presenting my idea. Finally, the interview enlightened me upon the fact that asking questions, even if they feel basic, are nothing to be afraid of, but the answers received must be efficiently used to come up with a successful solution.

Repaying the professionals for the time that they sacrificed for the interview is a very important aspect of setting yourself apart from the competition. In order to do this, sending handwritten thank you notes is the best way of showing my appreciation in a professional manner as well as separating myself from the competition. In this coming week my focus will be on finding more interviews by contacting more professionals through more phone calls and emails.